## FREE SATURDAY MORNING WORKSHOP

The Tillamook Bay Community College Small Business Development Center and the Economic Development Council of Tillamook County are pleased to host a free Saturday morning workshop:

## **Entering Your Business into the Lucrative Government Marketplace**

Obtaining Valuable SBA Certifications, and Successfully Adding Government Contracts to Your Business Portfolio

Time: Saturday, November 6th, 2021 from 8am - 12pm

Place: Port of Tillamook Bay in the Naval Air Station Mess Hall building

We are incredibly pleased to be joined by distinguished State Legislators and co-hosts including:

- Senator Betsy Johnson, Oregon District 16
- Senator Dick Anderson, Oregon District 5
- Representative Dave Gomberg, Oregon District 10
- Representative Suzanne Weber, Oregon District 32

Gain first-hand perspectives from Government industry leading law firm Pillsbury-Winthrop-Shaw-Pittman, and others on the following topics:

- Registering your firm to do business on government contracts.
- Qualifying and applying for valuable SBA small business certifications.
- Leveraging Tillamook, Lincoln and other counties' recently acquired status as a Historically Underutilized Business Zone (HUBZone), to obtain a HUBZone certification for your small business.
- Leveraging the SBA's 8(a) Disadvantaged Small Business certification.
- Leveraging the SBA's Woman-Owned Small Business and Economically Disadvantaged Woman-Owned Small Business (WOSB/EDWOSB) certifications.
- Leveraging the SBA's Veteran-Owned and Service Disabled Veteran-Owned Small Business (VOSB/SDVOSB) certifications.
- Leveraging the Minority Business Enterprise (MBE) and Disadvantaged Business Enterprise (DBE) certifications for state government contracts.

- Mary Faith Bell, Tillamook County Commissioner
- Ross Tomlin, President, Tillamook Bay Community College
- Rick Evans, Director, Oregon GCAP/PTAC
- Michele Bradley, General Manager, Port of Tillamook Bay

This workshop will also provide:

- Direct assistance in applying for one or more of these outstanding certification programs.
- Examples of federal and state contracts coming up in the next 12 months and available to businesses registered in Oregon under one or more of these certification programs.
- Post-workshop one-on-one time with members of the Pillsbury-Winthrop-Shaw-Pittman law firm to answer questions about your business application for one or more of these programs.



Port of Tillamook Bay facilities are ADA Accessible. For questions, regarding access please contact:

- Donna Fox, TBCC SBDC (503) 842-8222 ext. 1420
- Pat Ryan, Tillamook Bay Community College, (503) 842-8222 ext. 1020

## **REGISTER BY OCTOBER 28TH**

Email: Donna Fox donnafox@tillamookbaycc.edu Phone: (503) 842-8222 ext. 1420

Please include the names of everyone who will be attending and representing your company.

Light breakfast and lunch provided





